

Swallowfield Barn, Langley, BC
MOTIV Architects Inc.
Photo: Ema Peter

GBMtm

Global Buyers Mission

September 11-13, 2019
Whistler, British Columbia



GBM[™] Global Buyers Mission

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Welcome to the 16th annual Global Buyers Mission[™] (GBM) - a three-day, invitation only networking/tradeshow event developed to bring together pre-qualified international buyers of wood products from around the world, with Canadian manufacturers of products that include finished materials, building supplies and remanufacturing products.

The GBM continues to be the best business building event in Canada for wood products manufacturers interested in growing their export market opportunities - and developing new business relationships with architects, designers, developers, builder & contractors - and other exhibiting wood products companies from across the country.

We are very pleased to draw the important architect / designer / contractor / builder decision makers with our popular WoodTALKS program, which will run through the whole event. This year, we are inviting international buyers from Australia, Belgium, China, Dominican Republic, France, Germany, Hong Kong, India, Japan, Korea, Mexico, Nigeria, Pakistan, the Philippines, Taiwan, the United Kingdom, the United States, and Vietnam.

We will be back at the beautiful Whistler Conference Centre and have negotiated excellent hotel rates for our delegates in Whistler Village.

In case you haven't seen them yet, here are some links to a few short videos :

2018 Global Buyers Mission Video: <https://www.youtube.com/watch?v=E9R5KzFrnBA>

BC Wood YouTube Channel: <http://www.youtube.com/user/BCWoodAssociation>



Exhibitors & Associations Program Schedule

Tuesday, September 10th

5:00pm-10:00pm Exhibitors Set-Up at Whistler Conference Centre

Wednesday, September 11th

8:00am-5:30pm Exhibitors Set-Up & GBM Registration Opens - Whistler Conference Centre Foyer

9:30am-10:00am BC Wood Annual General Meeting (Members Only)

6:00pm-9:00pm Welcome Reception - Roundhouse Lodge, Peak of Whistler Mountain

Thursday, September 12th

8:00am-9:00am Breakfast & Grand Opening Ceremony – Whistler Conference Centre Foyer

9:00am-12:00pm 16th Annual GBM & Networking Tradeshow

1:30pm-4:50pm WoodTALKS Mini Seminar Sessions - Whistler Conference Centre

Golf Tournament (incl lunch) 2019 GBM/Hoo Hoo Golf Tournament– Whistler Golf Club
Registration 12:00pm-12:30pm, Golfers Address 1:00pm with Shotgun start 1:30pm (sign up in advance)

6:30pm-10:30pm GBM Evening Networking Dinner/Reception - Audain Art Museum

Friday, September 13th

8:00am-9:00am Breakfast – Whistler Conference Centre Foyer

9:00am-12:00pm 16th Annual GBM & Networking Tradeshow

12:30pm-7:30pm Lunch-to-Go and Exhibitors Teardown



2019 Exhibitor Fees

Booth Registration Includes:

- Basic electrical, pipe & drape, covered table & 2 chairs, carpet & Wi-Fi
- Complete multi-lingual company listing in the 2019 Mission Program Guide
- All meals during the event including the Wednesday night Welcome Event at the Roundhouse Lodge & Thursday evening Networking Dinner Event
- Full access to Wednesday Association Programs

BC Wood, WRCLA, CSSB or other BC Based Wood Products Association Member

10'x10' or 10'x8' Booth - \$1,699

Outside BC Canadian Wood Products Association Member

10'x10' or 10'x8' Booth space - \$2,269

Non-member

10'x10' or 10'x8' Booth - \$3,049

Booth Staff:

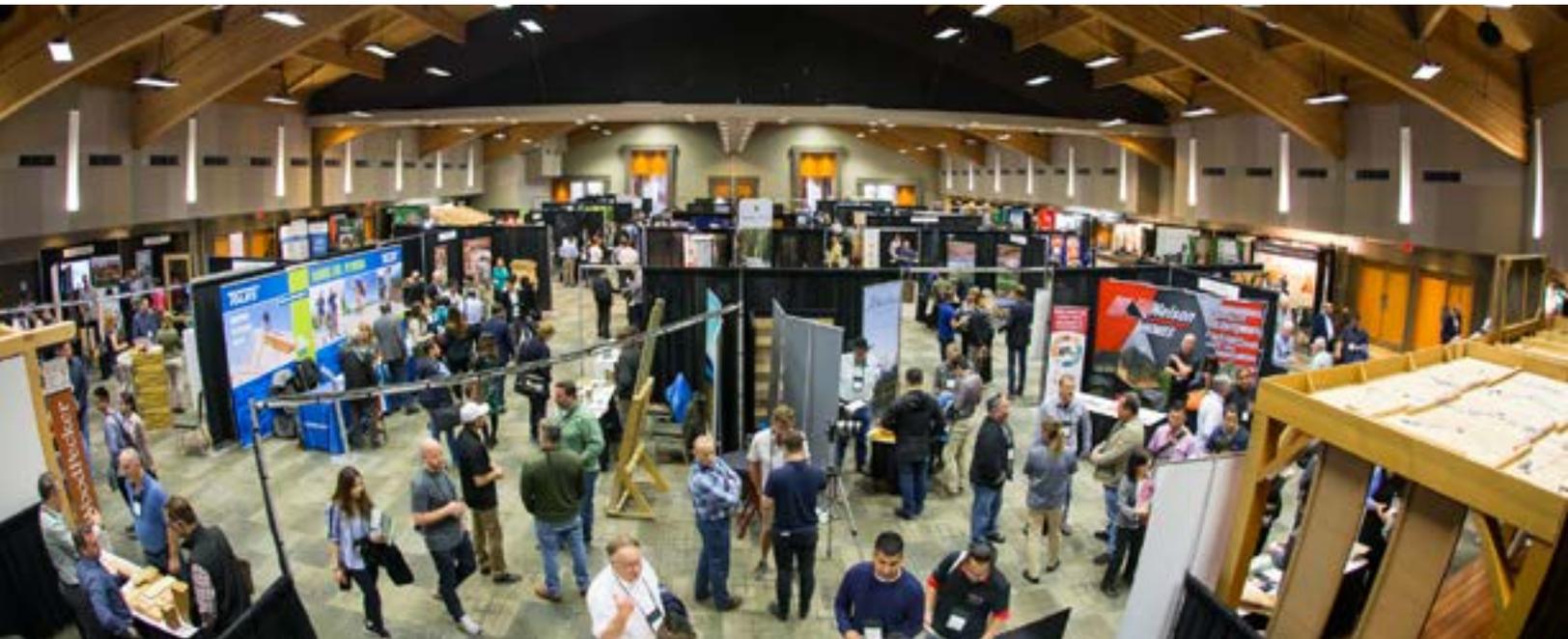
Each booth staff member: \$450

Spousal Program: \$130 for each Evening event

Exhibitor Service Manual:

Show in Motion is once again our service provider for the trade show set-up. They offer an array of additional products and services in the Exhibitor Service Manual, which you can access by [clicking here](#). You are encouraged to communicate with them directly regarding any needs you may have.

Exhibit space is limited and will be available on a first-come / first-served basis. If you haven't already registered, [your online registration link is available by clicking here](#).



2019 GBM Program Guide Advertising

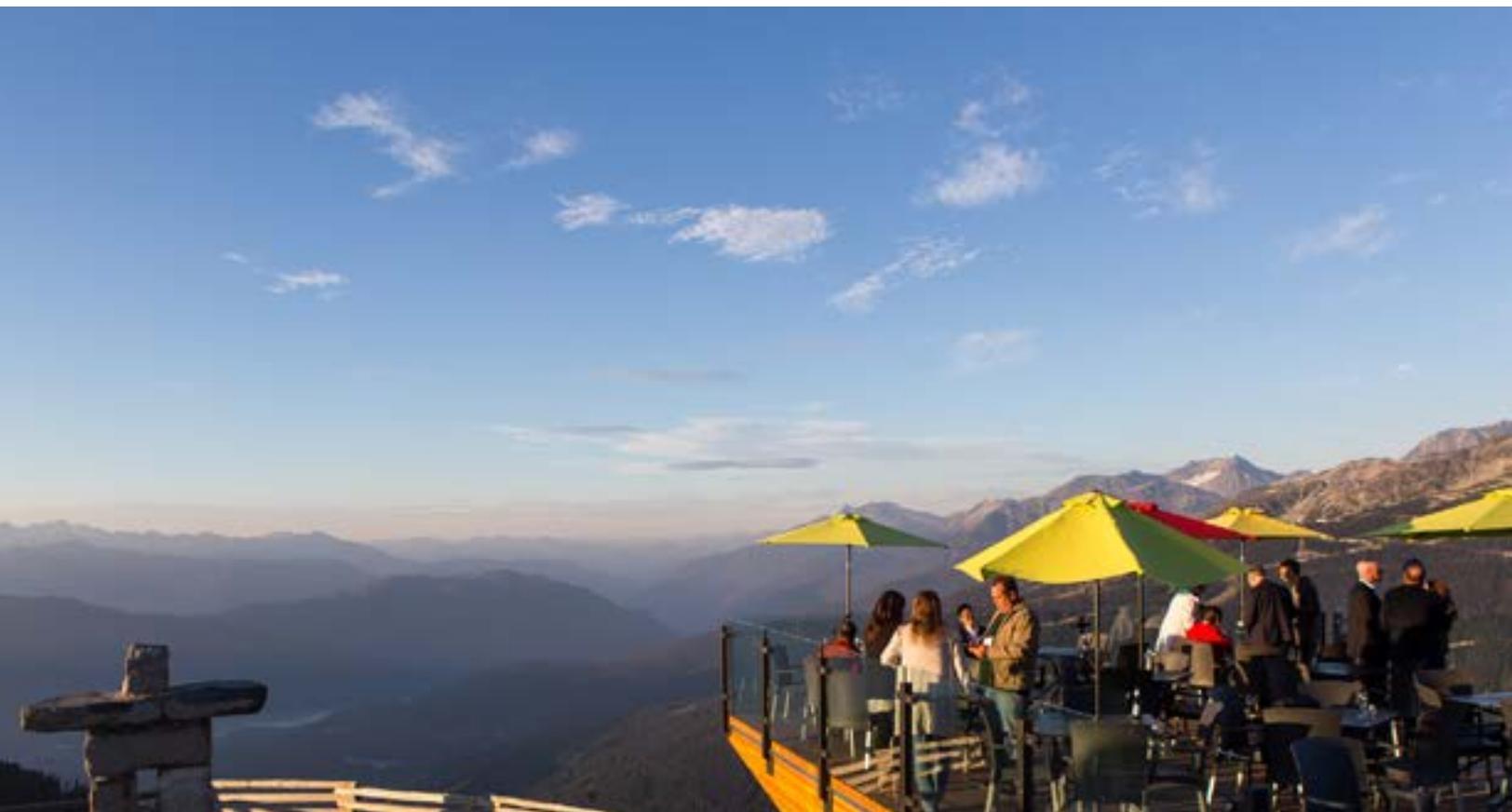
BC Wood is offering participants, partners and sponsors of the 2019 Global Buyers Mission in Whistler, an opportunity to advertise in the GBM Program Guide. This is a very cost effective way to get your message in front of all GBM participants every time they access the information in this detailed guide.

The Mission Program Guide includes:

- **Multi-lingual Introduction** - a welcome to the event in five languages
- **Schedule of Events** - this information will be accessed throughout the GBM
- **Exhibitor List and Floor Plan** - listings both by booth number and alphanumeric
- **Sector Descriptions** - a multi-lingual description of all the sectors
- **List of Exhibitors** - listings of all the exhibitors with contact information, major product sector, and brief company profile translated into five languages
- **List of Event Partners** - listings with contact information and logo

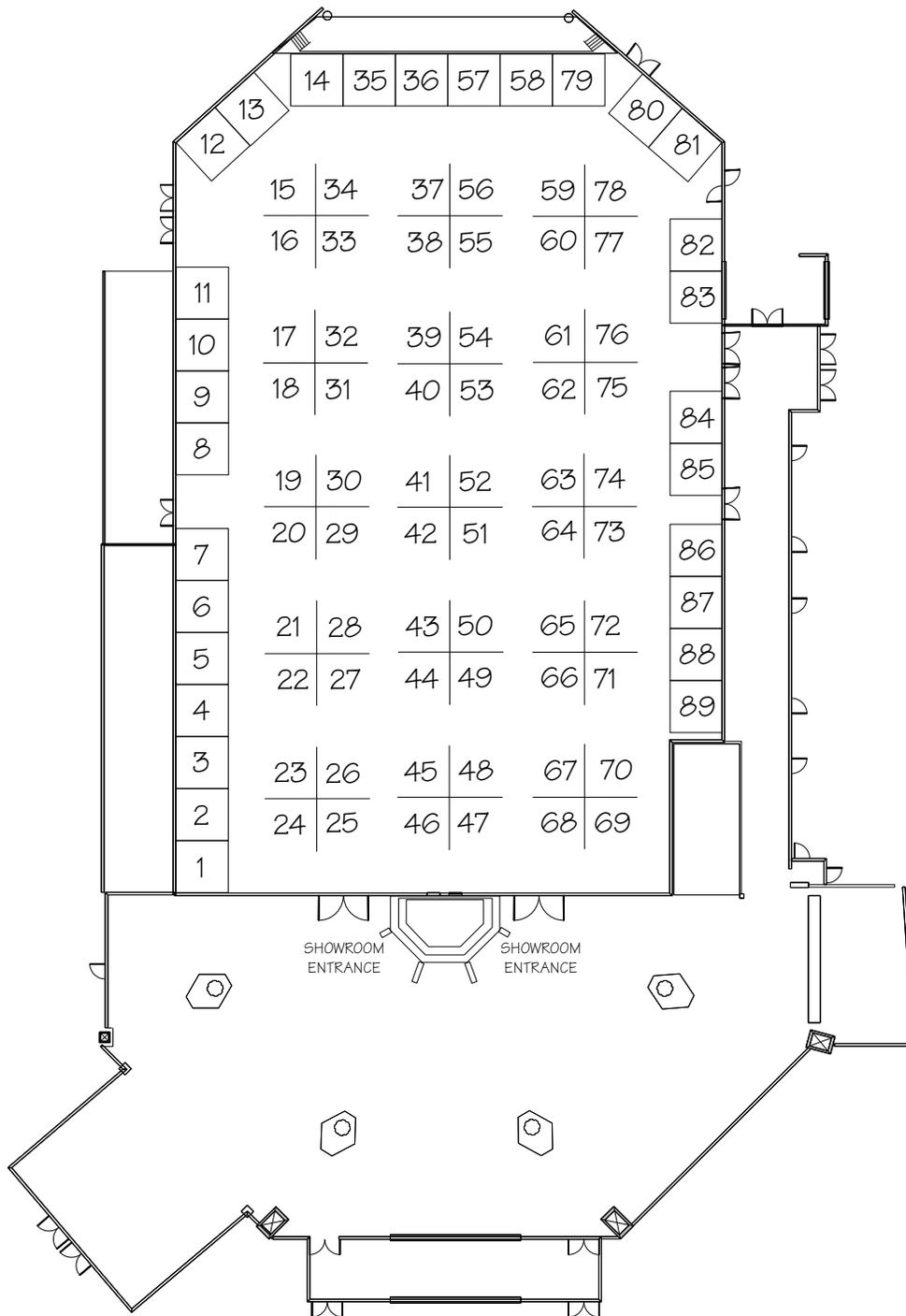
This publication is designed to allow buyers to take notes and collect additional company information. This will ensure that it will be used well past the event, as a valuable resource for all participants.

If you are interested in the advertising rates and availability, please contact Randi Walker at gbm@bcwood.com or 604-882-7100 or toll-free at 1-877-422-9663.



2019 GBM Floor Plan

GBMtm Global Buyers Mission September 11-13, 2019 Whistler, British Columbia



GBM Hotel Options – Whistler

Delta Whistler Village Suites

4308 Main Street, Whistler

A favourite of our industry participants, the newly renovated Delta Suites offers very comfortable accommodation; great service, and is a 3 minute walk to the Conference Centre.

GBM Room Rates:

Delta Rooms - \$134

1 Bedroom Suites - \$164

2 Bedroom Suites - \$244

Guest Suites Descriptions:

Delta Room: studio suites at 215 - 250 sq. ft.

These exceptionally well-priced suites feature a queen bed, the convenience of a fully equipped kitchenette and dinette, full bathroom amenities, coffee maker, flat screen television, On Command movies and high speed wireless Internet. Maximum occupancy in a Delta room is two people.

One Bedroom Suite: suites at 475 - 510 sq. ft.

This suite features a separate bedroom with a king, queen or two twin beds and TV. The separate living room offers a double pull out sofa bed, balcony, full kitchen with dishwasher, oven, refrigerator, microwave and coffee maker; dining area, fireplace, full bathroom, washer/dryer, TV, On Command movies and high speed wireless Internet. Rates are based up to two people per room. Maximum occupancy in a one-bedroom suite is four people.

Two Bedroom Suites: suites at 800 - 835 sq. ft.

This features a master bedroom with a king, queen or two twin beds in the master bedroom and TV. The second bedroom offers a queen bed or two twin beds and TV. The separate living room offers a double pull out sofa bed, balcony, full kitchen with dishwasher, oven, refrigerator, microwave and coffee maker; dining area, fireplace, 2 full bathrooms, washer/dryer, TV, OnCommand movies and high speed wireless Internet. Rates are based up to four people per room. Maximum occupancy in a two-bedroom suite is six people. For the convenience of guests we offer the following in each room: bathroom amenities, iron & ironing board, robes, complimentary tea & coffee, and telephone data-port.

Other:

- Secure underground parking is available at a discounted \$30.00/ night and \$35.00/ night for valet parking.
- Maximum occupancy for a Delta Room is two people; One Bedroom Suite is four people; Two Bedroom Suite is six people
- Outside of base occupancy, additional person charge is \$30.00 per night, per person.
- Rates are subject to applicable taxes.
- Rates are based on availability until August 11th, 2019
- Rates may be extended based on availability

Reservation Procedure:

Reservations will be made directly with the Delta Whistler Village Suites:

- 1) FAX individual reservations referencing the group name to (604) 938-6335.
- 2) Call our reservations department at 1-800-268-1133. Mention group name.
- 3) [Click here to reserve hotel](#)

Group name: BC Wood Global Buyers Mission

Cancellation & Deposit Policies (Individual Reservations)

GUARANTEE – A valid credit card must be provided at time of reservation.

DEPOSIT – Full room & tax is processed with the credit card on file 7 days prior to arrival & is non-refundable.

CANCELLATION – If cancelled or modified inside 7 days prior to arrival, the full room & tax is non-refundable. Cancellations made more than 7 days prior to arrival will not incur a penalty.

No Shows & Early Departures

No-shows & early departures will be charged full room & tax for full stay.



****Please verify all current policies upon reservation**

2019 GBM/Hoo Hoo Golf Tournament

The 2019 GBM/Hoo Hoo Golf Tournament on September 12th, 2019

Location: The Whistler Golf Club

Address: 4001 Whistler Way, Whistler BC

Shotgun Time: 1:30 PM

Hole Assignment: Provided upon check-in

Check-in Time: Between 12:00 PM – 12:30 PM

*Check-in promptly ends at 12:30 PM

Registration Deadline: Monday August 12th, 2019

All Inclusive Price: \$180/person

Your Registration Includes:

- Golf cart
- Boxed lunch
- Bottled water
- One alcoholic drink ticket
- One sleeve of golf balls

All prices include applicable taxes

Register yourself, your twosome or your foursome online at:

<https://whistlerevents.golfems2.com/event/2019-global-buyers-missionhoo-hoo-golf-tournament>



Whistler Village Map

