

GBMtm

Global Buyers Mission

September 7-9, 2017

Whistler, British Columbia



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Welcome to the 14th annual Global Buyers Mission™ (GBM) - a three-day, invitation only networking/tradeshow event developed to bring together pre-qualified international buyers of wood products from around the world, with Canadian manufacturers of products that include finished materials, building supplies and remanufacturing products.

The GBM continues to be the best business building event in Canada for wood products manufacturers interested in growing their export market opportunities - and developing new business relationships with architects, designers, developers, builder & contractors - and other exhibiting wood products companies.

We are very pleased to draw the important architect / designer / contractor / builder decision makers with our popular WoodTALKS program, which will run through the whole event. Last year, pre-qualified wood products buyers came from Australia, Eastern Canada, Germany, China, India, Ireland, Japan, Korea, Malaysia, Mexico, Panama, Philippines, Russia, Taiwan, the United Arab Emirates, the United States, the United Kingdom and Vietnam.

We will be back at the beautiful Whistler Conference Centre and have negotiated unbeatable hotel rates for our delegates in Whistler Village.

In case you haven't seen them yet, here are some links to a few short videos :

2016 Global Buyers Mission Video: <https://youtu.be/XOnojBm3Dpk>

BC Wood YouTube Channel: <http://www.youtube.com/user/BCWoodAssociation>

Exhibitors & Associations Program Schedule

Wednesday, September 6th

5:00pm-10:00pm Exhibitors Set-Up at Whistler Conference Centre

Thursday, September 7th

8:00am-5:30pm Exhibitors Set-Up & Registration Opens - Whistler Conference Centre

9:30am-10:00am BC Wood Annual General Meeting (Members Only)

6:30pm-9:30pm Welcome Reception - Roundhouse Lodge, Peak of Whistler Mountain

Friday, September 8th

8:00am-9:00am Breakfast & Grand Opening Ceremony – Whistler Conference Centre Foyer

9:00am-12:00pm 14th Annual GBM & Networking Tradeshow

1:30pm-4:50pm WoodTALKS Mini Seminar Sessions - Whistler Conference Centre

Golf Tournament (incl lunch) 2016 Livingston Int. GBM Golf Tournament – Whistler Golf Club - Registration 12:00pm-12:30pm, Golfers Address 1:00pm with Shotgun start 1:30pm (sign up in advance)

6:30pm-10:30pm Private Showing & GBM Evening Networking Dinner/Reception - Audain Museum

Saturday, September 9th

8:00am-9:00am Breakfast – Whistler Conference Centre Foyer

9:00am-12:00pm 14th Annual GBM & Networking Tradeshow

12:30pm-7:30pm Lunch-to-Go and Exhibitors Teardown



2017 Exhibitor Fees

BC Wood, WRCLA, CSSB or other BC Based Wood Products Association Member
10 x 10 booth - \$1,629

Outside BC Canadian Wood Products Association Member
10 x 10 booth space - \$2199

Non-member
10 x 10 booth - \$2,729

Exhibitor Booth Staff:

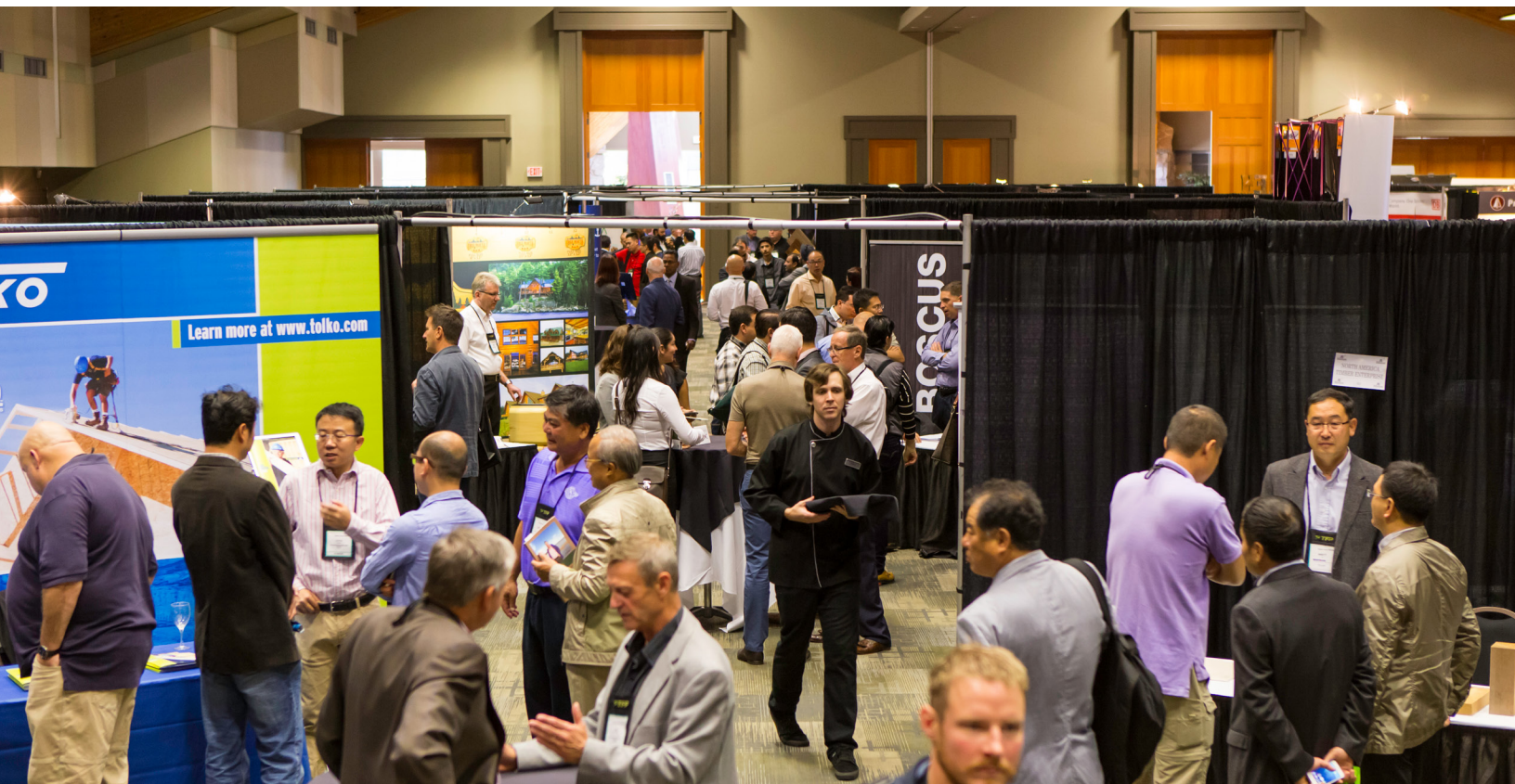
Each exhibitor booth staff: \$425

Spousal Program: \$125 for each Evening event

Exhibit Registration Includes:

- Basic electrical, pipe & drape, covered table & 2 chairs, carpet & Wi-Fi
- All meals during the event including the Thursday night Welcome Event at the Roundhouse Lodge & Friday evening Networking Dinner Event
- Full access to Thursday Association Programs
- Complete multi-lingual company listing in the Mission Program Guide

Exhibit space is limited and will be available on a first-come / first-served basis. If you haven't already registered, **your online registration link is at <https://reg.conexsys.com/gbm17>** then select Exhibitor from the Category drop down box. Your access code is: **GBMEX17**. The link will include a floor plan showing the available space and showroom layout for exhibitors. Or **call 604-882-7100**.



2017 GBM Program Guide Advertising

BC Wood is offering participants, partners and sponsors of the 2017 Global Buyers Mission in Whistler, an opportunity to advertise in the GBM Program Guide. This is a very cost effective way to get your message in front of all GBM participants - every time they access the information in this detailed guide.

This is a significant publication (160+ pages) used by all incoming International Buyers, Architects, Designers & Developers, exhibiting members and Canadian manufacturers participating in the event, Associate Members and our Event Partners. It will be multi-lingual and used both during and after the event, as an excellent resource guide for the industry.

The Mission Program Guide includes:

- **Multi-lingual Introduction** - a welcome to the event in five languages
- **Schedule of Events** - this information will be accessed throughout the GBM
- **Exhibitor List and Floor Plan** - listings both by booth number and alphanumeric
- **Sector Descriptions** - a multi-lingual description of all the sectors
- **List of Buyers** - listings of all incoming buyers by country with their contact information, products of interest, and company profile
- **List of Architects** - listings of all Architects, Designers, and Developers with their contact information and company profile
- **List of Exhibitors** - listings of all the exhibitors with contact information, major product sector, and brief company profile translated into five languages
- **List of Event Partners** - listings with contact information and logo

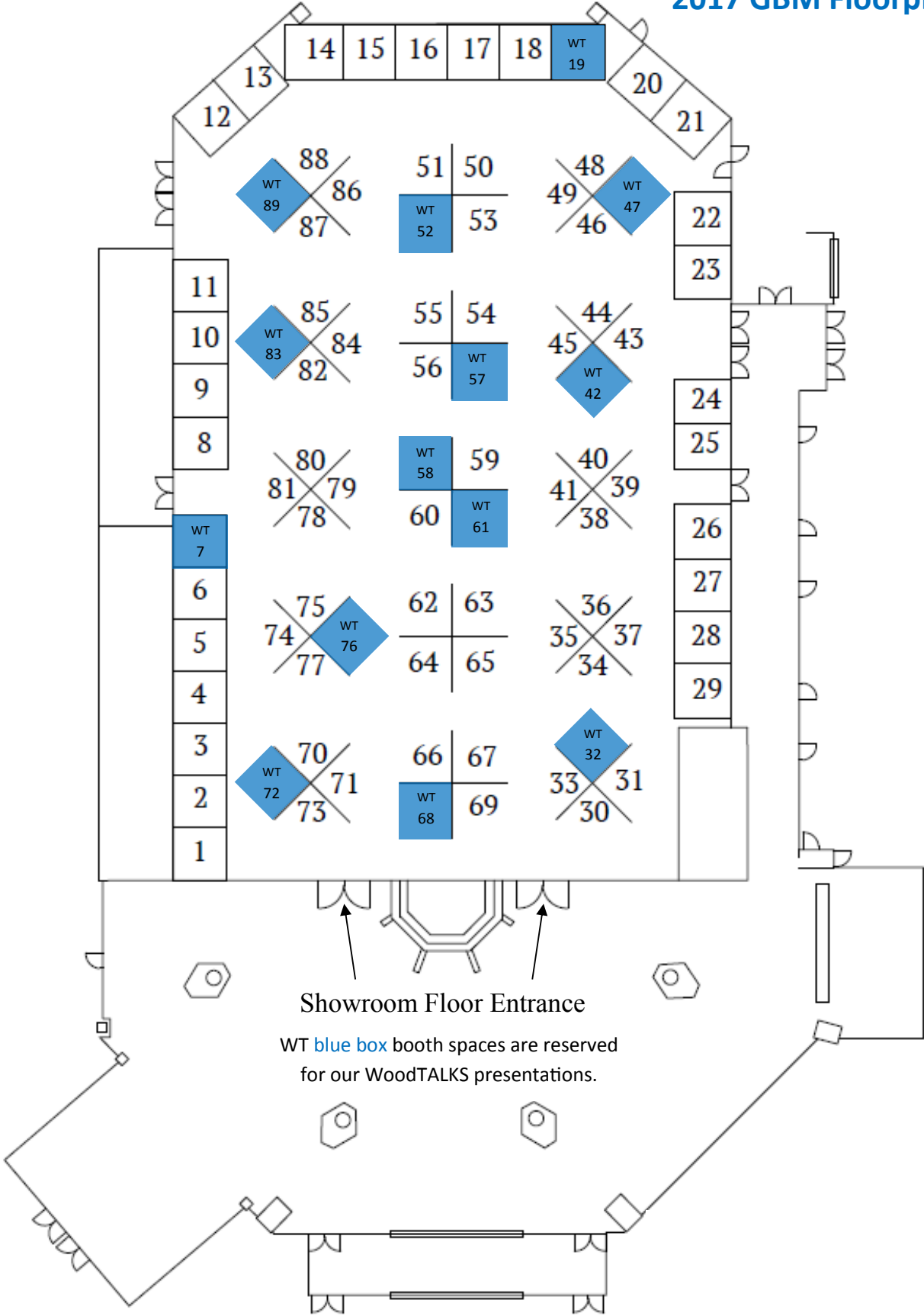
This publication is designed to allow both buyers and exhibitors to take notes and collect additional company information. This will ensure that it will be used well past the event, as a valuable resource for all participants.

If you are interested in advertising, please contact Randi Walker at gmb@bcwood.com or 604-882-7100 or toll-free at 1-877-422-9663.



2017 GBM Floor Plan

2017 GBM Floorplan



WT blue box booth spaces are reserved for our WoodTALKS presentations.

GBM Hotel Options – Whistler

Delta Whistler Village Suites

4308 Main Street, Whistler

A favourite of our industry participants, the newly renovated Delta Suites offers very comfortable accommodation; great service, and is a 3 minute walk to the Conference Centre.

GBM Room Rates:

Delta Rooms - \$119

1 Bedroom Suites - \$149

2 Bedroom Suites - \$215

Guest Suites Descriptions:

Delta Room: studio suites at 215 - 250 sq. ft.

These exceptionally well-priced suites feature a queen bed, the convenience of a fully equipped kitchenette and dinette, full bathroom amenities, coffee maker, flat screen television, On Command movies and high speed wireless Internet. Maximum occupancy in a Delta room is two people.

One Bedroom Suite: suites at 475 - 510 sq. ft.

This suite features a separate bedroom with a king, queen or two twin beds and TV. The separate living room offers a double pull out sofa bed, balcony, full kitchen with dishwasher, oven, refrigerator, microwave and coffee maker; dining area, fireplace, full bathroom, washer/dryer, TV, On Command movies and high speed wireless Internet. Rates are based up to two people per room. Maximum occupancy in a one-bedroom suite is four people.

Two Bedroom Suites: suites at 800 - 835 sq. ft.

This features a master bedroom with a king, queen or two twin beds in the master bedroom and TV. The second bedroom offers a queen bed or two twin beds and TV. The separate living room offers a double pull out sofa bed, balcony, full kitchen with dishwasher, oven, refrigerator, microwave and coffee maker; dining area, fireplace, 2 full bathrooms, washer/dryer, TV, OnCommand movies and high speed wireless Internet. Rates are based up to four people per room. Maximum occupancy in a two-bedroom suite is six people. For the convenience of guests we offer the following in each room: bathroom amenities, iron & ironing board, robes, complimentary tea & coffee, and telephone data-port.

Other:

- Secure underground parking is available at a discounted \$30.00/ night and \$35.00/ night for valet parking.
- Maximum occupancy for a Delta Room is two people; One Bedroom Suite is four people; Two Bedroom Suite is six people
- Outside of base occupancy, additional person charge is \$30.00 per night, per person.
- Children 17 and under are complimentary
- Rates are subject to applicable taxes.
- Rates are based on availability until August 7th, 2017
- Rates may be extended based on availability

Reservation Procedure:

Reservations will be made directly with the Delta Whistler Village Suites:

- 1) FAX individual reservations referencing the group name to (604) 938-6335.
- 2) Call our reservations department at 1-888-299-3987. Mention group name
- 3) Click on the following reservation link: [register here](#)

Group name: BC Wood Global Buyers Mission

Cancellation & Deposit Policies (Individual Reservations)

GUARANTEE – A valid credit card must be provided at time of reservation.

DEPOSIT – Full room & tax is processed with the credit card on file 30 days prior to arrival & is non-refundable.

CANCELLATION – If cancelled or modified inside 30 days prior to arrival, the full room & tax is non-refundable. Cancellations made more than 30 days prior to arrival will not incur a penalty.

No Shows & Early Departures

No-shows & early departures will be charged full room & tax for full stay.



****Please verify all current policies upon reservation**

GBM Hotel Options – Whistler

Hilton Whistler Resort & Spa

4050 Whistler Way, Whistler

A block of rooms have been reserved for September 6, 2017 - September 10, 2017. The special room rate will be available until August 11th or until the group block is sold out, whichever comes first.

GBM Room Rates

HILTON ROOMS:
WITH 2 DOUBLE BEDS: \$159.00
WITH 1 QUEEN BED: \$159.00

Treat yourself to the largest entry level guestroom in Whistler Village. Stylish furnishings and warm tones are sure to delight the senses. After a day of fun, relax and order room service while enjoying our new 37" flat screen television. Find comfort in your choice of king, queen or double size beds. Hilton Rooms may connect to a King Studio, Whistler Junior Suite or the Glacier One Bedroom Suite.



THE KING STUDIO-KING BED WITH KITCHEN: \$159.00

The King / Queen Studio combines the comfort of the Hilton Room with the convenience of a well equipped kitchenette. Whether you've been on the slopes or links, enjoy a soothing bath in the deep soaker tub. Dream of tomorrow's adventures in The Hilton Serenity king / queen size bed made up with luxurious 250 thread count European-style linens. Some Studios have the option of connecting to a Hilton Room with two double beds.

PREMIER STUDIO-1 KING BED WITH KITCHEN \$179.00

No shortage of space here! This chalet style Junior Suite boasts 600+ square feet and is ideal for families or those desiring more room. This self-contained suite features a well equipped kitchen, breakfast bar, wood-burning fireplace, sitting area and balcony. Entertain and unwind at the pass-through bar featuring barstools and black granite countertops. Take pleasure in the comforts of your king size Hilton Serenity bed while the kids enjoy the 37" flat screen television on their own double size sofa bed. The oversized bathroom includes a deep soaker tub, some equipped with air jets. Many Whistler Junior Suites can be connected to a Hilton Room with two double beds for additional space and comfort.

Rates available September 6th to 10th only.

Hotel Reservations

Guests calling in to the Hotel's Reservations Department must specify the event name: BC Wood Association Conference when reserving to access negotiated rates. Guests can contact the Hotel locally at (604) 932-1982, toll free at 1-800-515-4050, or by email at reservations@hiltonwhistler.com. Individual reservations must be guaranteed with a credit card or advance deposit.

Guests can also book online using the following link:

https://secure3.hilton.com/en_US/hi/reservation/book.htm?spec_plan=BCWOOD&spec_plan_desc=BC%20WOOD%20CONFERENCE&ctyhocn=YWSVRHF

If guests would like to book rooms outside of the contracted block, please contact (604) 966-5042 or email the booking request to reservations@hiltonwhistler.com.

Cancelation Policy

Individual Guests will be required to guarantee their reservations for late arrival by use of a major credit card. The Hotel will accept cancellation of Guest reservations up to 7 days prior to arrival, after that time a full stay penalty will be processed on the individual's credit card or master account, depending on the room & tax method of payment.

2017 GBM Golf Tournament

The 2017 GBM Golf Tournament Sponsored by Livingston Intl. September 8, 2017

Location: The Whistler Golf Club

Address: 4001 Whistler Way, Whistler BC

Shotgun Time: 1:30 PM

Hole Assignment: Provided upon check-in

Check-in Time: Between 12:00 PM – 12:30 PM

*Check-in promptly ends at 12:30 PM

Registration Deadline: Tuesday August 11th, 2015

All Inclusive Price: \$175/person

Your Registration Includes:

- Golf cart
- Boxed lunch
- Bottled water
- One alcoholic drink ticket
- One sleeve of golf balls

All prices include applicable taxes

Register yourself, your twosome or your foursome online at:

<https://whistlerevents.golfems2.com/event/2017-global-buyers-mission-golf-tournament>



Whistler Conference Centre Parking

Whistler Conference Centre Parking

The Whistler Conference Centre is located on Whistler Way and offers parking both above ground and underground.

Rates for the Whistler Conference Centre underground lot provide value for short-term parking, while encouraging turnover. Long-term and evening rates are also available in this covered lot.

First Hour: \$1	Fourth hour: \$1
Second hour: \$1	Daily flat rate: \$10 (third level only)
Third hour: \$1	Evening rate: \$5 (5pm to 10am the next day on levels 1, 2, and 3)

Rates for the Whistler Conference Centre above ground lot provide value for short-term parking, while encouraging turnover.

First hour: \$1	Third hour: \$5
Second hour: \$3	Fourth hour: \$9

Smart Park meters can be used in the Whistler Conference Centre lots.

Be aware that you will be ticketed if you have not paid for parking!

The Resort Municipality of Whistler Parking

The Resort Municipality of Whistler offers user pay parking in the following locations:

Day Lots 1, 2 and 3 (pay parking) Free from 5:00pm-3:00am	Day Lot 5 free parking available until 9:00am on Saturday; cars must be moved after 9:00am to a pay parking lot)
Whistler Conference Centre	On-street – Whistler Village
Whistler Public Library	Overheight vehicles can park overnight underground at the Town Plaza

Night time rates at these lots run from 5 p.m. to 10 a.m.

Whistler Public Library

The Whistler Public Library is located on Main Street and offers underground parking. Rates for the covered Whistler Public Library lot provide value for short-term parking, while encouraging turnover.

First Hour: \$1	Fourth hour: \$1
Second hour: \$1	Evening rate: \$5 (5 p.m. to 10 a.m. the next day)
Third hour: \$1	Daily Flat Rate: \$10

Smart Park meters can be used in the Whistler Public Library lot.

Municipal Hall

The Whistler Municipal Hall parking lot is located on Blackcomb Way across from the Village Day Lots. The Whistler detachment of the Royal Canadian Mounted Police and Whistler Fire Department offices are located next to the Municipal Hall. Rates for this location provide value for short-term parking, while encouraging turnover.

First hour: \$1	Third hour: \$5
Second hour: \$3	Fourth hour: \$9

Exclusions will be made at tax time. Smart Park meters can be used in the Municipal Hall parking lot.

Whistler Village Map

